

**CANADIAN ASSOCIATION OF CONSULTING ENERGY ADVISORS**

**FINANCIAL STATEMENTS**

**SEPTEMBER 30, 2024**

*Draft*

**CANADIAN ASSOCIATION OF CONSULTING ENERGY ADVISORS**

**FINANCIAL STATEMENTS**

**SEPTEMBER 30, 2024**

<b>INDEX</b>	<b>PAGE</b>
Independent Practitioners' Review Engagement Report	1 - 2
Statement of Financial Position	3
Statement of Operations and Changes in Net Assets	4
Statement of Cash Flows	5
Notes to the Financial Statements	6

## **INDEPENDENT PRACTITIONERS' REVIEW ENGAGEMENT REPORT**

---

To the Board of Directors of  
**Canadian Association of Consulting Energy Advisors**

### **Report on the Financial Statements**

We have reviewed the accompanying financial statements of Canadian Association of Consulting Energy Advisors that comprise the statement of financial position as at September 30, 2024 and the statements of operations and changes in net assets and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

### **Management's Responsibility for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

### **Practitioner's Responsibility**

Our responsibility is to express a conclusion on the accompanying financial statements based on our review. We conducted our review in accordance with Canadian generally accepted standards for review engagements, which requires us to comply with relevant ethical requirements.

A review of financial statements in accordance with Canadian generally accepted standards for review engagements is a limited assurance engagement. The practitioner performs procedures, primarily consisting of making inquiries of management and others within the entity, as appropriate, and applying analytical procedures, and evaluates the evidence obtained.

The procedures performed in a review are substantially less in extent than, and vary in nature from, those performed in an audit conducted in accordance with Canadian generally accepted auditing standards. Accordingly, we do not express an audit opinion on these financial statements.

## **INDEPENDENT PRACTITIONERS' REVIEW ENGAGEMENT REPORT (Continued)**

---

### **Conclusion**

Based on our review, nothing has come to our attention that causes us to believe that the financial statements do not present fairly, in all material respects, the financial position of the Canadian Association of Consulting Energy Advisors as at September 30, 2024, and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

**KRIENS~LAROSE, LLP**

**Chartered Professional Accountants  
Licensed Public Accountants**

Toronto, Ontario  
January 17, 2025

CANADIAN ASSOCIATION OF CONSULTING ENERGY ADVISORS  
**STATEMENT OF FINANCIAL POSITION**  
AS AT SEPTEMBER 30, 2024

	2024	2023
	\$	\$
<b>ASSETS</b>		
<b>CURRENT</b>		
Cash	435,352	185,451
Accounts receivable	34,575	154,691
HST receivable	160	-
Prepaid expenses	5,789	1,602
	475,876	341,744
<b>LIABILITIES</b>		
<b>CURRENT</b>		
Accounts payable and accrued liabilities	18,137	164,386
HST payable	-	4,393
Payroll liabilities	1,981	2,443
Deferred revenue (Note 2)	26,836	30,134
	46,954	201,356
<b>NET ASSETS</b>		
<b>UNRESTRICTED NET ASSETS</b>	428,922	140,388
	475,876	341,744

APPROVED ON BEHALF OF THE BOARD:

\_\_\_\_\_, Director

\_\_\_\_\_, Director

CANADIAN ASSOCIATION OF CONSULTING ENERGY ADVISORS  
**STATEMENT OF OPERATIONS AND CHANGES IN NET ASSETS**  
 FOR THE YEAR ENDED SEPTEMBER 30, 2024

	2024	2023
	\$	\$
<b>REVENUES</b>		
Projects	287,820	334,358
Training and education	109,749	13,296
Membership dues	81,856	80,207
Sponsorship	10,000	11,750
Miscellaneous	3,861	5,650
Conference	95	12,040
	493,381	457,301
<b>EXPENSES</b>		
Management fees	109,676	82,822
Training	51,182	10,000
Member programs	17,124	9,303
Bookkeeping fees	12,383	7,172
Office	9,208	4,413
Bank and merchant fees	4,422	2,236
Professional fees	4,400	4,200
Website and IT	2,932	2,661
Insurance	1,728	1,106
Database	576	1,465
Bad debts	3	82
Projects	(8,787)	264,927
	204,847	390,387
<b>EXCESS OF REVENUES OVER EXPENSES FOR THE YEAR</b>	288,534	66,914
<b>UNRESTRICTED NET ASSETS, BEGINNING OF YEAR</b>	140,388	73,474
<b>UNRESTRICTED NET ASSETS, END OF YEAR</b>	428,922	140,388

CANADIAN ASSOCIATION OF CONSULTING ENERGY ADVISORS  
**STATEMENT OF CASH FLOWS**  
 FOR THE YEAR ENDED SEPTEMBER 30, 2024

	2024	2023
	\$	\$
<b>CASH WAS PROVIDED BY (USED IN):</b>		
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Cash receipts from membership dues	81,558	82,913
Cash receipts from sponsorships	10,000	10,500
Cash receipts from projects	404,936	225,584
Cash receipts from conference	95	12,040
Cash receipts from training and other income	113,610	18,946
Cash paid to suppliers and employees	(360,298)	(278,155)
	249,901	71,828
Change in cash	249,901	71,828
Cash, beginning of year	185,451	113,623
Cash, end of year	435,352	185,451

---

## PURPOSE OF THE ORGANIZATION

---

Canadian Association of Consulting Energy Advisors was incorporated under the Province of British Columbia without share capital under Societies Act on March 25, 2017. The Organization is a not-for-profit organization under the Income Tax Act (Canada) and, as such, is exempt from the payment of corporate taxes under section 149(1)(l).

The Association exists to meet the need to establish and promote credibility of new home and existing home Certified Energy Advisors across Canada, to educate its members, to leverage opportunities and to help Homeowners, Builders, Developers, Trades, Municipalities, Real Estate professionals, and other stakeholders better understand our industry.

### 1. SIGNIFICANT ACCOUNTING POLICIES

---

The financial statements were prepared in accordance with Canadian accounting standards for not-for-profit organizations in Part III of the CPA Handbook and include the following significant accounting policies:

#### **Financial Instruments**

The Association initially measures its financial assets and liabilities at fair value, except for certain non-arm's length transactions. The Association subsequently measures all its financial assets and financial liabilities at cost or amortized cost, except for investments in equity instruments that are quoted in an active market, which are measured at fair value. Changes in fair value are recognized in the statement of operations.

Financial assets measured at cost or amortized cost include cash and accounts receivable. Financial liabilities measured at cost or amortized cost include accounts payable and accrued liabilities. The Association has no financial assets measured at fair value and has not elected to carry any financial asset or liability at fair value.

#### **Use of Estimates**

The preparation of financial statements in accordance with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the reporting date and the reported amounts of revenues and expenses for the reporting period. Actual results could differ from these estimates. Significant financial statement items that require the use of estimates is the accrual of project revenue. The accrual of project revenue is calculated based on the percentage of project expenses incurred to date over the budgeted total project expenses. These estimates are reviewed periodically and adjustments are made, as appropriate, in the statement of operations in the year they become known.

Continued...



**1. SIGNIFICANT ACCOUNTING POLICIES (Continued)**

---

**Cash and Cash Equivalents**

Cash and cash equivalents consist of cash on hand and fixed income investments with maturities of less than 90 days.

**Prepaid Expenses**

Prepaid expenses are recorded for goods and services to be received in the next fiscal year, which were paid for in the current fiscal year.

**Revenue Recognition**

The Organization follows the deferral method of accounting for contributions. Restricted contributions are recognized as revenue in the year in which the related expenses are incurred. Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

*Membership dues*

Membership dues are recognized as revenue when received and in the fiscal year to which they relate. Membership dues received in advance of the fiscal year they relate are recorded as deferred revenue.

*Sponsorship*

Sponsorship revenues are recognized when invoiced evenly over the sponsorship period. Sponsorship received in advance of the fiscal year they relate are recorded as deferred revenue.

*Project revenue*

Project revenues are recognized when the service is rendered.

Interest is recognized as revenue when received.

All other revenues are recognized when the service is rendered or the good is provided.

**Donated Property and Services**

During the year, voluntary services were provided. Because these services are not normally purchased by the association, and because of the difficulty of determining their fair value, donated services are not recognized in these statements.

Continued...

---

**2. DEFERRED REVENUE**

---

The breakdown of deferred revenue is as follows:

	2024	2023
	\$	\$
Membership dues	21,336	21,634
Project revenue	3,000	6,000
Sponsorship	2,500	2,500
	<hr/>	<hr/>
	26,836	30,134

---

Draft

Continued...

### 3. FINANCIAL INSTRUMENTS

---

The Association is exposed to various risks through its financial instruments. The following presents the Association's risk exposure and concentration as at September 30, 2024.

#### **Credit Risk**

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. The Association's main credit risk relates to accounts receivable. Actual exposure to credit losses has been minimal in prior years. The allowance for doubtful accounts is \$0. (2023: \$0).

#### **Liquidity Risk**

Liquidity risk is the risk the Association will encounter difficulties in meeting obligations associated with financial liabilities. The Association is exposed to this risk mainly in respect of its accounts payable. The Association expects to meet these obligations as they come due by generating sufficient cash flow from operations, and from unrestricted net assets. There has been no change in the risk assessment from the prior period.

#### **Market Risk**

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises three types of risks: currency risk, interest rate risk and other price risk.

#### **Currency Risk**

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. No currency risk exists, as there were no foreign currency transactions during the year.

#### **Interest Rate Risk**

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Association has a low interest rate risk.

#### **Other Price Risk**

Other price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market. The Association is not exposed to other price risk.